

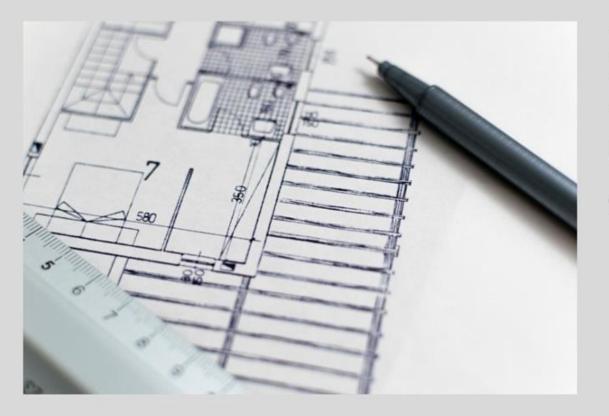
The Metals and Mining Industry in India:

Growing Industries of the Future

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Metals and Mining Industry in India



The primary metals industry, which includes ferrous and non-ferrous mining and processing, contributed \$52.7 billion to India's GDP, accounting for 8.1 percent of the entire manufacturing sector.



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Metals and Mining Industry in India performs quite well within Asia as a whole, despite being substantially smaller than its neighbour China, which had a share of **29 percent (excluding Japan).**



Visit this Page for More Information: <u>Start a Business in Mining</u>

Industry



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Iron ore production was anticipated to be 2.3 billion tonnes in 2015, while coal production was estimated to be 596 million tonnes.



Although public sector businesses generate the majority of Indian steel, few private companies make specialised steels for high-end uses.



Bauxite, chromite, copper, iron ore, manganese, and zinc reserves in India are among the world's greatest.





Iron ore accounts for approximately 65 percent of all mineral production in India, with limestone (16 percent), crude oil (10 percent), coal (8 percent), and gold accounting for the remaining ten percent (5 percent).



A major portion of India's mineral riches is hidden beneath forest lands, which require environmental approval before mining can commence.





India is regarded as a major producer of a variety of commodities, including aluminium, asbestos, diamonds, graphite, gypsum, lead, and zinc. Silver and titanium sponge are also produced in large quantities. Barites, cement stone, copper ore, dolomite, feldspar, garnet sandstone, and quartz are among the other minerals mined.



Coal India Limited (CIL), National Mineral Development Corporation Limited (NMDC), Hindustan Copper Limited, and Neyveli Lignite Corporation Limited are just a few of the significant mines in India. CIL and NMDC have been given special status as Navratna enterprises, equivalent to PSUs like as ONGC and SAIL.

Read our Books Here: <u>Steel, Iron, Ferrous, Non-Ferrous Metals with Casting and</u> <u>Forging, Aluminium, Ferroalloys Technology</u>

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Future Exploration







 India is the world's second-largest crude steel producer, with 104.91 million tonnes produced during January to November 2021.



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 - Total Finished Steel production reached 111.858 MT, up 21.3 percent from the previous year.
 - During FY'22, India exported 13.5 MT of finished steel worth INR one lakh crores.
 - Actual crude steel production is expected to reach 255 MT between 2030 and 31.
 - By 2030-31, per capita finished steel consumption is predicted to reach 160 kg (from 72.3 kg in 2021).



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 - Steel production grew by 9.3 percent in July 2021 over July 2020 (weight: 17.92%).
 - Demand for stainless steel in the United States is predicted to exceed 20 MT by 2047.
 - During the fiscal year 2021, India produced 120 million tonnes (MT) of crude steel.

> Read Similar Articles: <u>Minerals & Mineral Processing Industry</u>



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 India has 1,303 mines that reported mineral production (excluding atomic, fuel, and minor minerals) in 2019-20, producing 95 minerals: four fuel-related minerals, ten metallic minerals, 23 non-metallic minerals, three atomic minerals, and 55 minor minerals.



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 - India is the world's second-largest coal producer, with total coal production of 716.08 MT in 2020-21.
 - In December 2021, India's total coal production climbed by 6.74 percent to 74.78 MT, compared to the same period in 2019.
 - In 2040, coal is expected to be India's greatest single source of electricity.
 - Coal India Limited (CIL) dispatched 75.05 MT of coal in December 2021, up 14.62 percent from 65.48 MT in December 2019.



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The country's FDI Policy for the Metals and Mining Industry in India allows: 100% FDI through automatic route in the steel sector.



Industry Scenario



With the publication of the National Mineral Policy 2019 and the Mines and Minerals (Development and Regulation) Amendment Act 2021, India presents a significant potential for metal sector investors.



Iron ore, bauxite, chromium, manganese ore, baryte, rare earths, and mineral salts are all abundant in India. Due to reforms such as the Make in India Campaign, Smart Cities, **Rural Electrification, and a focus on building renewable** energy projects under the National Electricity Policy, as well as increased infrastructure development, Metals and Mining Industry in India is expected to undergo significant changes in the coming years.



The third phase of the sale featured 88 coal blocks, while the fourth round, held in December 2021, featured 99 coal mines, with 59 fully explored and 40 partially explored. Coal 960 lakh tonnes, Lignite 52 lakh tonnes, Bauxite 2,103 thousand tonnes, Chromite 601 thousand tonnes, Copper conc 11 thousand tonnes, Iron ore 227 lakh tonnes, Lead conc 41 thousand tonnes, Manganese ore 331 thousand tonnes, Zinc conc 164 thousand tonnes, Limestone 391 lakh tonnes, Phosphorite 124 thousand tonnes, Magnesite 12 thousand tonnes, Gold 148 kg, and Diamond 34 carat were among the important minerals produced.



Manganese ore (80.1%), Lead concentrate (74.9%), Phosphorite (57.0%), Copper concentrate (50.2%), Chromite (45.8%), Limestone (45.6%), Magnesite (44.9%), Zinc concentrate (43.2%), Bauxite (33.4%), Lignite (25.3%), Iron ore (13.7%), and Coal (13.7%) were among the important minerals with positive growth in March 2021 over March 2020. (0.2 percent).

Related Business Plans: <u>Mining, Quarrying, Mineral and Ore Processing, Coal, Iron Ore</u>, <u>Limestone, Chromite and Granite Mining</u>



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In 2020, 19 coal blocks will be auctioned for commercial mining. With a combined peak capacity of 51 MPTA, these mines are estimated to generate over INR 7,000 crore in income.

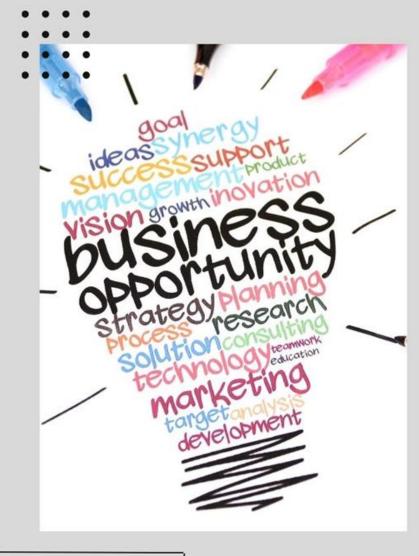




When compared to the same month in 2020, India's coal production climbed by 6.13 percent to 79.60 Mn Ton from 75 Mn Ton in January 2022. Recognizing the necessity of bringing sustainability to coal mining, the Ministry of Coal and all coal PSUs have established a "Sustainable **Development Cell'' to promote the implementation of better** environmental management practises in coal mines.

Watch other Informative Videos: <u>Mineral and Ore Processing</u>





Business Opportunities in Metals and Mining Industry in India:

Metals and mining assets have a lot of upside potential for investors. There are numerous prospects for investors to profit from enterprises that mine minerals and metals for both the domestic and international markets. There is also the option of investing through mutual funds or direct equity investments.



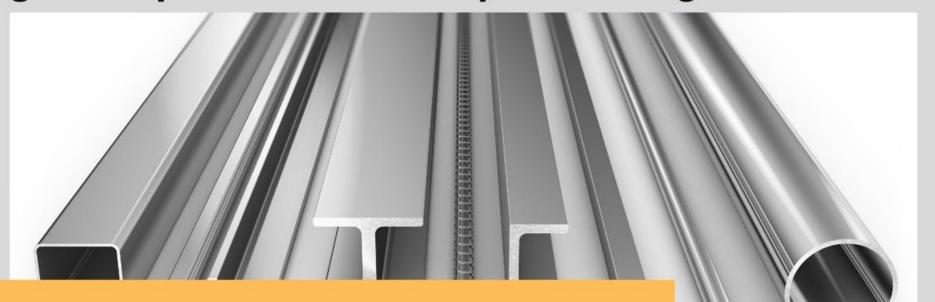
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The Metals and Mining Industry in India is currently seeing unprecedented expansion. The price of base metals such as iron ore, nickel ore, and aluminium has been steadily rising in recent years.



Steel production has surpassed 72 million tonnes per year (MTPA). India's iron ore, nickel ore, and aluminium growth potential is still quite strong.



These metals have great growth potential as a result of rising industrialization and urbanisation processes both domestically and internationally.



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India is the richest country in Asia in terms of mineral resources, with vast amounts of bauxite, coal, copper, iron ore, mica, phosphates, rock salt, and uranium. About 5% of the world's total proven mineral reserves are held by the country.





It has substantial quantities of metallic minerals such as lead, zinc, silver, gold, and platinum group elements, among others. Apart from these minerals, large amounts of aluminium, diamond, gypsum, limestone, magnetite, marble, and silica sand can also be discovered. There are many uncharted places where geologists are still looking for fresh sources of gold, diamonds, and other minerals.





Cost Benefit

Steel and alumina production conversion have a cost benefit.

Drivers of Growth



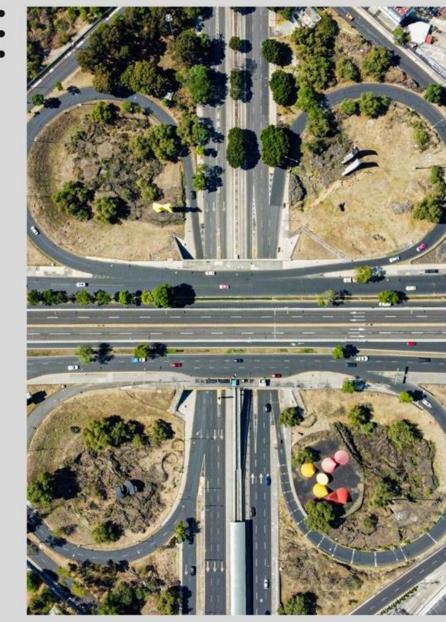
Unexplored Mines

Only 20% of the total mineral deposits have been exploited to date.



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Infrastructure and transportation demand is increasing

Housing for all by 2022 and the extension of the railway network are two examples of rising demand from the infrastructure and transportation industries.





AN ISO 5001 : 2015 CERTIFIED COMPANY

Government Policies that Help

Captive miners are allowed to sell coal on the open market.

Atmanirbhar Bharat Abhiyan Under the Atmanirbhar Bharat 3.0

package, a Production Linked Incentive plan in the specialty steel sector has been introduced.



The Union Cabinet, led by **Prime Minister Shri Narendra** Modi, has approved the introduction of the **Production-Linked Incentive** (PLI) Scheme in Specialty **Steel to Improve India's Manufacturing Capabilities** and Exports – Atmanirbhar Bharat. The deadline for applications has been extended to May 31, 2022.

Production Linked Incentives (PLI) Scheme









- Demand for steel and aluminium is being driven by the rise of the automotive industry.
- Steel production is expected to increase to 300 MT by 2030.
- Longer mining leases (20-30 years) and greater openness in mine distribution are part of the mining sector's opening up.

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Some Useful Links



Government Ministry/ Department

- Ministry of Steel
- <u>Ministry of Mines</u>
- Indian Bureau of Mines
- <u>Ministry of Coal</u>

Industry Association

- Indian Steel Association
- India Stainless Steel Development Association
- <u>Aluminum Association of India</u>
- Coal Consumers Association of India
- Federation of Indian Mineral Industries







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Major Queries/Questions Answered in Business Plan

- 1. How has the industry performed so far and how will it perform in the coming years?
- 2. What is the Business Feasibility Study of the Plant?
- 3. What are the requirements of Working Capital for setting up the plant?
- 4. What is the structure of the industry and who are the key/major players?

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- **5.** What is the total Startup cost for setting up the plant?
- 6. What are the operating costs for setting up the plant?
- 7. What are the machinery and equipment requirements for setting up the plant?
- 8. Who are the Suppliers and Manufacturers of Plant & Machinery for setting up the plant?
- 9. What are the requirements of raw material for setting up the plant?





10.Who are the Suppliers and Manufacturers of Raw materials for setting up the plant?

- **11. What is the Manufacturing Process of the plant?**
- 12.What is the total size of land required for setting up the plant?
- **13.What will be the income and expenditures for the plant?**
- 14.What are the Projected Balance Sheets of the plant?



15.What are the requirement of utilities and overheads for setting up the plant?

16.What is the Built up Area Requirement and cost for setting up the plant?

17. What are the Personnel (Manpower) Requirements for setting up the plant?

18.What are Statistics of Import & Export for the Industry?

19.What is the time required to break-even?



20.What is the Break-Even Analysis of the plant? **21.What are the Project financials of the plant? 22.What are the Profitability Ratios of the plant?** 23.What is the Sensitivity Analysis-Price/Volume of the plant? **24.What are the Projected Pay-Back Period and IRR of the plant? 25.What is the Process Flow Sheet Diagram of the plant? 26.**What are the Market Opportunities for setting up the plant? **27.What is the Market Study and Assessment for setting up the** plant?

28.What is the Plant Layout for setting up the plant?





Financial Statements of the Business

•	Project at a Glance	Annexure
•	Project at a Glance	Annexur

Assumptions for Profitability workings1

•	Plant Economics	2
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- Land & Building
 Factory Land & Building
 Site Development Expenses







- Furniture & Fixtures **Pre-operative and Preliminary Expenses Technical Knowhow Provision of Contingencies** Working Capital Requirement Per Month......7 **Raw Material Packing Material** Lab & ETP Chemical Cost **Consumable Store**







Equity Capital Preference Share Capital

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- Annexure 1 :: Cost of Project and Means of Finance
- Annexure 2 :: Profitability and Net Cash Accruals
- Revenue/Income/Realisation
- Expenses/Cost of Products/Services/Items
- Gross Profit
- Financial Charges
- Total Cost of Sales
- Net Profit After Taxes
- Net Cash Accruals







- Annexure 3 :: Assessment of Working Capital requirements
- **Current Assets**
- **Gross Working Capital**
- **Current Liabilities**
- **Net Working Capital**
- Working Note for Calculation of Work-in-process
- Annexure 4 :: Sources and Disposition of Funds









• Annexure 5 :: Projected Balance Sheets

- ROI (Average of Fixed Assets)
 RONW (Average of Share Capital)
 ROI (Average of Total Assets)
- Annexure 6 :: Profitability Ratios
- **D.S.C.R**
- Earnings Per Share (EPS)
 Debt Equity Ratio







• Annexure 7 :: Break-Even Analysis

- Variable Cost & Expenses
- Semi-Variable/Semi-Fixed Expenses
- Profit Volume Ratio (PVR)
- Fixed Expenses / Cost
- **B.E.P**









• Annexure 8 to 11 :: Sensitivity Analysis-Price/Volume

- Resultant N.P.B.T
- Resultant D.S.C.R
- Resultant PV Ratio
- Resultant DER
- Resultant ROI
- Resultant BEP









- Annexure 12 :: Shareholding Pattern and Stake Status
- Equity Capital
- Preference Share Capital
- Annexure 13 :: Quantitative Details-Output/Sales/Stocks
- Determined Capacity P.A of Products/Services
- Achievable Efficiency/Yield % of Products/Services/Items
- Net Usable Load/Capacity of Products/Services/Items
- Expected Sales/ Revenue/ Income of Products/ Services/ Items









•	Annexure 14	::	Product wise Domestic Sales Realisation
•	Annexure 15	::	Total Raw Material Cost
•	Annexure 16	::	Raw Material Cost per unit
•	Annexure 17	::	Total Lab & ETP Chemical Cost
•	Annexure 18	::	Consumables, Store etc.
•	Annexure 19	::	Packing Material Cost
•	Annexure 20	::	Packing Material Cost Per Unit







- Annexure 21 :: Employees Expenses
- Annexure 22 :: Fuel Expenses
- Annexure 23 :: Power/Electricity Expenses
- Annexure 24 :: Royalty & Other Charges
- Annexure 25 :: Repairs & Maintenance Expenses
- Annexure 26 :: Other Manufacturing Expenses
- Annexure 27 :: Administration Expenses
- Annexure 28 :: Selling Expenses

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- Annexure 29 :: Depreciation Charges as per Books (Total)
- Annexure 30 :: Depreciation Charges as per Books (P & M)
- Annexure 31 :: Depreciation Charges as per IT Act WDV (Total)
- Annexure 32 :: Depreciation Charges as per IT Act WDV (P & M)
- Annexure 33 :: Interest and Repayment Term Loans
- Annexure 34 :: Tax on Profits
- Annexure 35 :: Projected Pay-Back Period and IRR











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✓ The Business Plan helps you to identify a profitable project for investing or diversifying into by throwing light to crucial areas like industry size, market potential of the product and reasons for investing in the product

- ✓ This Business Plan provides vital information on the product like it's characteristics and segmentation
- \checkmark This Business Plan helps you market and place the product correctly

by identifying the target customer group of the product







 \checkmark This Business Plan helps you understand the viability of the

project by disclosing details like machinery required, project

costs and snapshot of other project financials

- ✓ The Business Plan provides a glimpse of government regulations applicable on the industry
- \checkmark The Business Plan provides forecasts of key parameters which

helps anticipate the industry performance and make sound

business decisions







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And before diversifying/venturing into any product, they wish to study the following aspects of the identified product:

- Good Present/Future Demand
- Export-Import Market Potential
- Raw Material & Manpower Availability
- Project Costs and Payback Period

The Business Plan covers all aspect of business, from analyzing the market, confirming availability of various necessities such as Manufacturing Plant, Detailed Project Report, Profile, Business Plan, Industry Trends, Market Research, Survey, Manufacturing Process, Machinery, Raw Materials, Feasibility Study, Investment Opportunities, Cost and Revenue, Plant Economics, Production Schedule,







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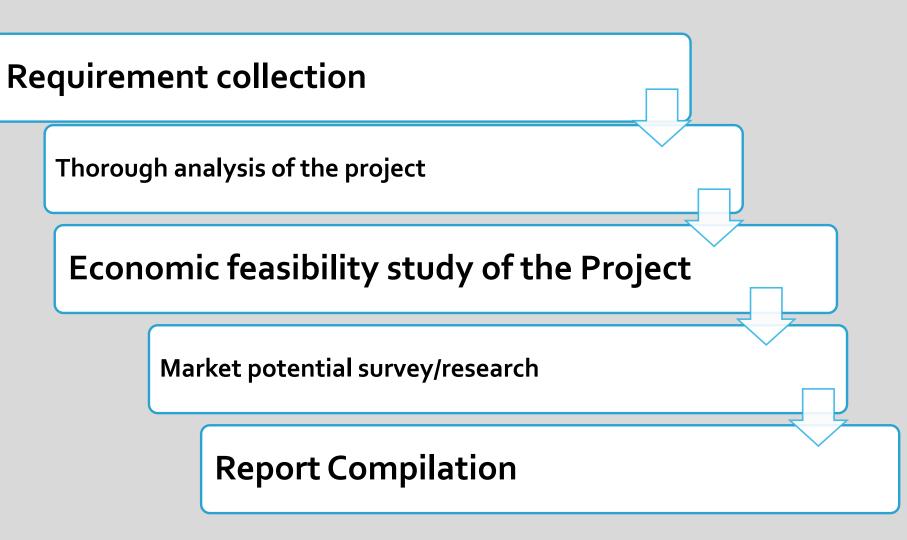
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- \circ Cereal Processing
- Coconut And Coconut Based Products
- Cold Storage For Fruits & Vegetables
- Coal & Coal Byproduct
- Copper & Copper Based Projects





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- o Disinfectants, Pesticides, Insecticides, Mosquito Repellents,
- Electrical, Electronic And Computer based Projects
- Essential Oils, Oils & Fats And Allied
- Engineering Goods
- Fibre Glass & Float Glass
- \circ Fast Moving Consumer Goods
- Food, Bakery, Agro Processing
- Fruits & Vegetables Processing
- o Ferro Alloys Based Projects
- Fertilizers & Biofertilizers
- Ginger & Ginger Based Projects
- o Herbs And Medicinal Cultivation And Jatropha (Biofuel)
- Hotel & Hospitability Projects
- Hospital Based Projects
- Herbal Based Projects
- Inks, Stationery And Export Industries
- Infrastructure Projects
- Jute & Jute Based Products





- Leather And Leather Based Projects
- Leisure & Entertainment Based Projects
- Livestock Farming Of Birds & Animals
- Minerals And Minerals
- Maize Processing(Wet Milling) & Maize Based Projects
- Medical Plastics, Disposables Plastic Syringe, Blood Bags
- Organic Farming, Neem Products Etc.
- o Paints, Pigments, Varnish & Lacquer
- Paper And Paper Board, Paper Recycling Projects
- Printing Inks
- Packaging Based Projects
- Perfumes, Cosmetics And Flavours
- Power Generation Based Projects & Renewable Energy Based Projects
- Pharmaceuticals And Drugs
- Plantations, Farming And Cultivations
- Plastic Film, Plastic Waste And Plastic Compounds
- Plastic, PVC, PET, HDPE, LDPE Etc.





- Potato And Potato Based Projects
- Printing And Packaging
- Real Estate, Leisure And Hospitality
- Rubber And Rubber Products
- Soaps And Detergents
- Stationary Products
- Spices And Snacks Food
- Steel & Steel Products
- o Textile Auxiliary And Chemicals
- Township & Residential Complex
- o Textiles And Readymade Garments
- Waste Management & Recycling
- Wood & Wood Products
- Water Industry(Packaged Drinking Water & Mineral Water)
- Wire & Cable









- To get a detailed scenario of the industry along with its structure and classification
 - To provide a comprehensive analysis of the industry by covering aspects like:
 - Growth drivers of the industry
 - Latest market trends
 - Insights on regulatory framework
 - SWOT Analysis
 - Demand-Supply Situation
 - Foreign Trade
 - Porters 5 Forces Analysis
 - To provide forecasts of key parameters which helps to anticipate the industry performance
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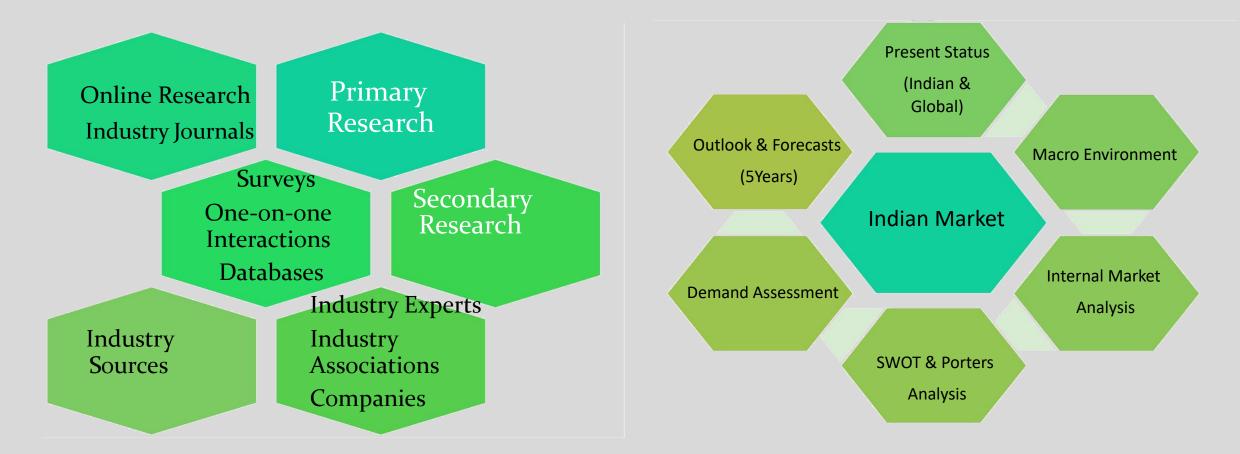


















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